

USER MANUEL

ROLE PROMOTION

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DM Plus

PROMOTION

Promotion is one of the effective business strategies, to promote the sales of the product. DMS supports two common types of promotion in distribution business in the market today:

- Price discount
- Buy product get free product

ROLE: ADMIN

1. Promotion Campaign Setting

Bassic Actions

- View list
- Add new
- View details
- Search
- Delete, Approve

1. On the menu, select Product > Product to display promotion campaigns list.



- 2. Click on icon
- 3. Insert information
 - Name
 - Start Date End Date
 - Apply for
 - Description
- 4. Click on icon on "Discount %" to add Price Discount Promotion

Price Discount: When customers buy X amount of product or more, will receive certain discount (%).

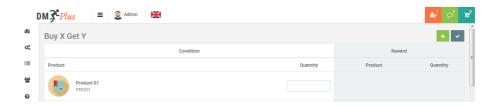
Example: Buy 10 of product X receive 10 percent discount on the order.



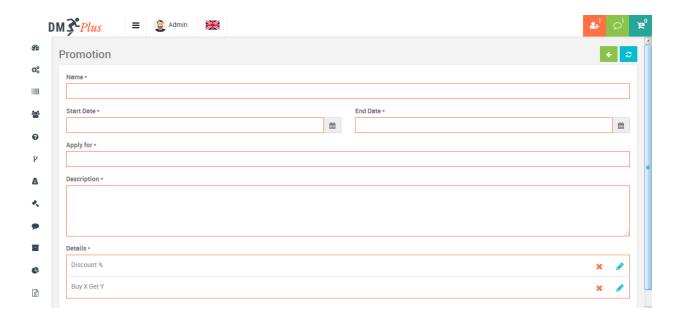
5. Click on icon on "Buy X get Y" to add Buy product get product promotion.

Buy product get product: When customer buy X amount of product A, will get 1 or more A or other product.

Example: Buy 03 boxes of Snack get 1 pack of Coca.



6. Click on icon to complete.



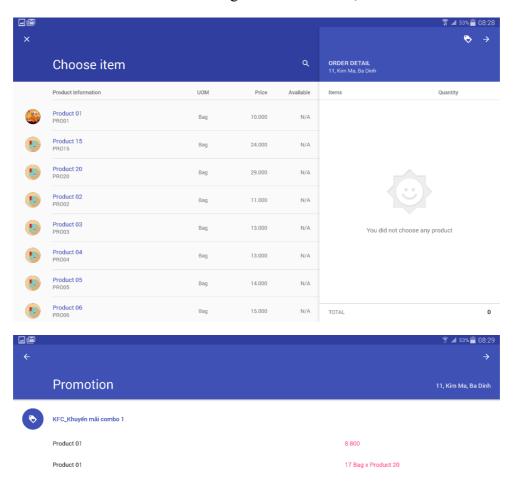
2. Automatic Promotion In Order

In making order, system automatically calculate promotion.

Example: The company iss running a promotion program.

- Buy 10 of Product 02 receive 10% discount on the order (Price of Product: 11.000 VNĐ)
- Buy 03 of Product 03 get 01 of Crab & Tomato

Salesman create an order including: 10 of Product 02, and 20 of Product 03



- > System automatically calculate the promotion as below:
 - o Discount: (11.000 x 5) x 5%
 - o Free product: 06 of Crab & Tomato